

# ECON 442: Quantitative Trade Models

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# Why do Countries Trade?

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Ricardian: Countries have different technologies for producing goods. Comparative advantage.

Heckscher-Ohlin: Countries have same technology for producing goods, but different factor endowments which are used in the production of the goods.

Armington: Countries have different goods, and consumers like to consume foreign goods.

Monopolistic Competition: Countries have firms which produce differentiated varieties of a good. Consumers like to consume different varieties.

Increasing Returns: Cheaper to produce a good all in a single place, so countries should specialize and trade.

# Armington (1969) Framework

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- Countries produce different goods and want to consume all types of goods
- Comparative advantage imposed in an ad-hoc way
  - In previous models all countries could produce all goods, just at different costs
  - In this model, countries cannot produce other countries' goods
  - Japanese cars are different than American cars and the U.S. cannot produce Japanese cars (Toyota factories in U.S. are different than than Toyota factories in Japan)
- Model is relatively simple and easy to calibrate making it commonly used
  - Simple because because trade doesn't impact specialization in same way as previous frameworks

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  - Simple because because trade doesn't impact specialization in same way as previous frameworks
  - Later we'll see that many other models are actually equivalent to an Armington framework

# Basic Setup

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- $i, j = 1, 2, \dots, J$  Countries (switching from H and F to numbers, since multiple countries)
- $m = 1, \dots, M$  sectors
- Each country produces its own country specific good in each sector
- Consumers in country  $i$  have Constant Elasticity of Substitution (CES) preferences over goods

$$U^i = \sum_{m=1}^M \theta_m^i \log \left( \sum_{j=1}^N \mu_{mj}^i (c_{mj}^i)^\rho \right)$$

$\theta_m^i$  is sector  $m$ 's expenditure share in country  $i$ .  $\mu_{mj}^i$  is a taste shifter, which indicates how much consumers in country  $i$  want to consume sector  $m$  output from country  $j$ .  $\sigma = \frac{1}{1-\rho}$  is the elasticity of substitution (typically  $0 < \rho < 1$  so  $\rho \uparrow \Rightarrow \sigma \uparrow$ ).

# Equilibrium

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Equilibrium is prices  $\{p_{mj}^i\}$ , wages  $\{w^i\}$ , allocations  $\{c_{mj}^i, l_{mj}^i, y_{mj}^i\}$  such that

- 1) Given prices and wages, Consumer's maximize utility subject to their budget constraint
- 2) Given prices and wages, firm's maximize profits subject to their production functions
- 3) Markets Clear

# 1. Consumer's Problem

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Consumers in country  $i$  solve

$$\max_{\{c_{mj}^i\}} \sum_{m=1}^M \theta_m^i \log \left( \sum_{j=1}^N \mu_{mj}^i (c_{mj}^i)^\rho \right)$$

subject to budget constraint:

$$\sum_{j=1}^N p_{mj}^i c_{mj}^i = w^i L^i$$

# 1. Household Demand: CES Price Index

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If we set up and solve the Lagrangian, we'll have the solution to the consumer problem is

$$c_{mj}^i = (\mu_{mj}^i)^{\frac{1}{1-\rho}} \left( \frac{p_{mj}^i}{P_m^i} \right)^{\frac{1}{1-\rho}} C_m^i$$

Where  $P_m^i$  is a sector Price index

$$P_m^i = \left( \sum_{i=1}^N (\mu_{mj}^i)^{\frac{1}{1-\rho}} (p_{mj}^i)^{\frac{-\rho}{1-\rho}} \right)^{-\left(\frac{1-\rho}{\rho}\right)}$$

And  $C_m^i$  a sector Consumption index based on the Cobb-Douglas Expenditure Shares

$$C_m^i = \left( \frac{w^i L^i}{P_m^i} \right) \left( \frac{\theta_m^i}{\sum_{m=1}^M \theta_m^i} \right)$$



## 2. Firms Problem

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Since we have constant returns to scale, we can separate firm's problem by destination.

Given  $p_{m,i}^j, w^i$  firms in country  $i$  maximize profits for good  $m$  for destination  $j$

$$\max p_{mi}^j y_{mi}^j - w^i l_{mi}^j$$

subject to production technology:

$$y_{mi}^j = z_{mi} l_{mi}^j$$

**Firm Optimization Yields:**  $p_{m,i}^j = \frac{w^i}{z_{m,i}}$  if  $y_{m,i}^j > 0$

### 3. Market Clearing

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Goods market clears for each good. We'll just separate it by origin and destination.

$$c_{mi}^j = y_{mi}^j, \quad m = 1, \dots, M; i, j = H, F$$

Labor market clears for each country

$$\sum_{j=H,F} \sum_{m=1}^M l_{mi}^j = L^i, \quad i = H, F$$

# Exogenous Variables

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The exogenous variables in this model are

- Labor supplies:  $L^i$
- Cobb-Douglas Sector Expenditure Shares:  $\theta_m^i$
- Countries-Specific Taste Shifters:  $\mu_{mj}^i$
- Elasticity of substitution/love for variety:  $\rho$
- Productivity for production functions:  $z_{mi}$

Next step will be to talk about calibrating these parameters using data